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## CORPORATE INFORMATION

## **Board of Directors**

Mrs. Samera Irfan Chief Executive/ Executive Director Mr. Rahat Ullah Chairman/Non-Executive Director

Mr Pir Waris Shah Non-Executive Director Mr. Pir Farhan Shah **Executive Director** Mr. Zia Ur Rehman Non-Executive Director Mr. Hazrat Bilal Non-Executive Director Mr. Khalil Ur Rehman Non-Executive Director

## **Audit Committee**

Mr. Khalil Ur Rehman Chairman Mr. 7ia Ur Rehman Member Mr Rahat Ullah Member Mr. Pir Farhan Shah Secretary

## **Human Resource Committee**

Mr. Pir Waris Shah Chairman Mr. Pir Farhan Shah Member Mr. Zia Ur Rehman Secretary

## Senior Management

Chief Executive Mrs. Samera Irfan

## **Company Secretary**

Mr. Pir Farhan Shah

## **Bankers**

National Bank of Pakistan

MCB Bank Limited Askari Bank Limited

Habib Bank Limited

Samba Bank Limited

## **External Auditors** Yousaf Adil & Co.

**Chartered Accountants** 

Telephone: +92-937-844668,844639

## **Internal Auditors**

Shahid Ahmad & Co. **Chartered Accountants** 

## **Share Registrar**

**CDC Share** 

**Registrar Services Limited** CDC House, 99-B, Block B

S.M.C.H.S., Main Shahreh e Faisal

Karachi

## Registered Office

Khyber Tobacco Company Limited

Nowshera Road, Mardan Fax: +92-937-843329

The Board of Directors present you the brief report together with the financial information of the Company reviewed by the statutory auditors, for the half year ended December 31, 2021.

Financial Highlights	Jul-Dec 2021	Jul-Dec 2020
rinanciai riigniignis	Rs. in N	<b>1illions</b>
Gross turnover	1,705.09	1,572.24
Turnover-net	708.14	683.48
Cost of sales	613.69	557.60
Gross profit	94.45	125.88
Profit (Loss) before taxation	(80.67)	(5.24)
Profit (Loss) for the period	(103.22)	(7.47)

The above results indicate that the overall revenue increased by 8% as compared to the corresponding period of the last year. The gross profit has decreased by 25 % i.e. from Rs. 125.88 million to Rs. 94.45 million as compared to the corresponding period last year and loss before taxation has increased by 1439% i.e. from Rs. (5.24) million to loss before taxation of Rs. (80.67) million as compared to the corresponding period last year, the increase in overall turnover is mainly due to increase in sale of both local cigarettes and tobacco. The increase in cost of production is mainly due price hike during the period under consideration as compared to the corresponding period which leads to decrease in gross profit. The situation has adversely affected the EPS and the loss per share is Rs. (21.47) as compared to loss per share of Rs (1.55) as reported in the corresponding period.

## **FUTURE OUTLOOK**

As part of the strategy, the Company is looking at both local and foreign market to increase the future revenue. Your Company is very hopeful to revive good revenue from local sales and export of tobacco. The Company is confident that we can take these markets to the next level with experience. As the technology is continuously evolving, the Company is also continuously upgrading their skills and is aligned with the technological enhancements and rapid changes in the industry.

With about 5% of its revenues being from export, the company has become more competitive with the recent devaluation and expects to further strengthen its engagement in the international markets. Your Company is investing heavily to acquire modern and state of the art making and packing machines to improve the quality of its products and has therefore acquired low cost financing from its directors.

## **ACKNOWLEDGEMENT**

The Board takes this opportunity to thank the Company's valued customers, bankers and other stakeholders for their corporation and support. The Board greatly appreciates hard work and dedication of all employees of the..

On behalf of the Board

Mrs. Samera Irfan Chief Executive Officer Pir Farhan Shah Company Secretary

28 February 2021

ہے۔آپ کی تمپنی ملکی سطح پر فروخت اور تمبا کو کی برآ مد میں اضافے کے ذریعے بہتر آمد نی حاصل کرنے کے لئے پر امید ہے۔ کمپنی پرامید ہے کہ اپنے تجربے کو بروئے خاطر لاتے ہوئے ہم ان منڈیوں میں اپنے قدم جمالیں گے۔ ٹیکنالوجی میں مسلسل جدت کے باعث کمپنی مستقل بنیادوں پراپنی مہارتوں میں اضافہ کررہی ہے اور صنعت میں تیز رفتار تبدیلیوں اور ٹیکنالوجی میں جدت کو کمحوظ خاطر رکھ رہی ہے۔

برآ مدات سے 5 فی صدآ مدنی کے ساتھ کمپنی حالیہ بے قدری سے نبرد آز ماہور ہی ہے اور امیدر کھتی ہے کہ وہ بین الاقوامی منڈیوں کے ساتھ مضبوط را بطے استوار کرے گی۔ آپ کی کمپنی جدیداور عالمی معیار کی آرٹ میکنگ اور پیکنگ مشینیں حاصل کر رہی ہے تا کہ وہ اپنی مصنوعات کے معیار کو بہتر کر سکے لہذا کمپنی نے اپنے ڈائر یکٹرز سے کم لاگت برفنڈ زحاصل کئے ہیں۔

اظهارتشكر

بورڈ اس موقع پر نمپنی کے معز زصارفین، بینکرز اور دیگر اسٹیک ہولڈرز کے تعاون اور حمایت کے لئے شکر گزار ہے۔ ۔ بورڈ تمام ملاز مین کی انتقک محنت اور جذبہ کو بھی سراہتا ہے۔

28 فروری،2022ء

Per Jahan Shah

**پیرفرحان شاہ** سمپنی سیریٹری John

مسزسمیراعرفان چف ایگزیکٹوآ فیسر

بورڈ آف ڈائر کیٹرز 31 دیمبر 2021ء کو اختتام پذیر ششاہی کے لئے آپ کو جامع رپورٹ اور مجاز آ ڈیٹرز کی نظر ٹانی شدہ کمپنی کی مالیاتی معلومات پیش کرتے ہیں۔

د ارنج	مالىياتى <sup>.</sup>
نتان	ما کیایی'

جولائی-دسمبر2020ء	جولا کی - دسمبر2021ء	مالياتی تفصيلات
<u>۽</u> سيس		
1,572.24	1,705.09	مجموعی آمدنی
683.48	708.14	خالص آمدنی
557.60	613.69	سیلز پرِلاگت
125.88	94.45	مجموعى منافع
(5.24)	(80.67)	نفع (نقصان) بمعه يسيشن
(7.47)	(103.22)	ندکوره مدت می <sup>ں نفع</sup> ( نقصان )

ندکورہ بالانتائج ظاہر کرتے ہیں کہ مجموعی آمدنی میں گذشتہ برس کی نسبت 8 فی صداضا فہ ریکارڈ ہوا۔ مجموعی منافع میں گذشتہ برس کی اسبت 8 فی صدیعتی 84.45 ملین روپے کی واقع میں گذشتہ برس کی اسبت 125.88 فی صدیعتی (5.24 ملین روپے سے ہوئی۔ خیارہ علاوہ ٹیکسیشن میں بھی گذشتہ برس کی نسبت 1439 فی صدیعتی (5.24) ملین روپے سے ہوئی۔ خیارہ علاوہ ٹیکسیشن میں بھی گذشتہ برس کی نسبت زیر جائزہ مدت کے ددوران قیتوں میں اضافہ سے منسوب کیا جاتا ہے۔ گزشتہ برس کی اسی مدت کی نسبت زیر جائزہ مدت کے ددوران قیتوں میں اضافے کے باعث پیداواری لاگت میں اضافہ ہواجونفع میں کمی کی بڑی وجہ ثابت ہوئی۔ ان حالات نے فی اصل نے کے باعث پیداواری لاگت میں اضافہ ہواجونفع میں کمی کی بڑی وجہ ثابت ہوئی۔ ان حالات نے فی نسبت (21.47) روپے کی نسبت (21.47) روپے کی نسبت کے اور فی تصفی خیارہ گذشتہ برس کی اسی مدت میں (1.55) روپے کی نسبت (21.47) روپے کی نسبت (21.47) روپے کی نسبت کی اور فی تصفی خیارہ گذشتہ برس کی اسی مدت میں (21.47) روپے کی نسبت کے اور فی تصفی خیارہ گذشتہ برس کی اسی مدت میں (21.47) روپے کی نسبت کی است میں کی دوپار کی اس مدت میں کی کر دوپار کی اس مدت میں کی دوپر کی اس مدت میں کر دوپر کی اس مدت میں کر دوپر کی کر دوپر کی اس مدت میں کر دوپر کی دوپر کیار ڈی دوپر کی دو

مستقبل كامنظرنامه

مستقبل میں آمدنی میں اضافے کے لئے تمپنی نے ملکی وغیرملکی منڈیوں تک رسائی کے لئے حکمت عملی ترتیب دی

## **Report on review of Condensed Interim Financial Statements**

## Introduction

We have reviewed the accompanying condensed interim statement of financial position of **Khyber Tobacco Company Limited** ("the Company") as at December 31, 2021 and the related condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity, and condensed interim statement of cash flows and notes to the condensed interim financial statements for the six-month period then ended (here-in-after referred to as the "condensed interim financial statements"). Management is responsible for the preparation and presentation of these condensed interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these financial statements based on our review.

## **Scope of Review**

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial statements as of and for the six-month period ended December 31, 2021 are not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

## Other Matter

The figures of the condensed interim statement of profit or loss and condensed interim statement of comprehensive income along with related notes for the three-month period ended December 31, 2021 have not been reviewed, as we are required to review only the cumulative figures for the six-month period ended December 31, 2021.

 $The engagement partner on the review resulting in this independent auditor's review report is Rana\ M.\ Usman\ Khan.$ 

**Chartered Accountants** 

Your Kdil

Lahore

Date: February 28, 2022

UDIN: RR202110088UcHu0NexF

## FINANCIAL STATEMENTS

		(Un-audited)	(Audited)
		December 31,	June 30,
		2021	2021
	Note	Rupees	Rupees
EQUITY AND LIABILITIES			
EQUITY			
Share capital		48,073,640	48,073,640
Unappropriated profit		883,345,281	967,360,313
General reserves		3,312,465	3,312,465
Revaluation surplus on property, plant			
and equipment - net of tax		193,007,368	212,209,916
		1,127,738,754	1,230,956,334
NON-CURRENT LIABILITIES			
Staff retirement benefits		49,214,276	43,642,581
Deferred taxation-net		67,869,363	54,296,223
		117,083,639	97,938,804
CURRENT LIABILITIES			
Trade and other payables	4	1,194,192,823	989,472,227
Accrued markup on loan from sponsors and directors		56,734,654	31,258,491
Unclaimed dividend		16,177,683	16,407,772
Provision for taxation		8,772,124	17,196,344
Loan from sponsors and directors - unsecured		1,278,400,000	1,045,400,000
		2,554,277,284	2,099,734,834
TOTAL EQUITY AND LIABILITIES		3,799,099,677	3,428,629,972

## **CONTINGENCIES AND COMMITMENTS**

5

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.

ASSETS  NON-CURRENT ASSETS  Droppetty plant and equipment	<b>Note</b>	(Un-audited) December 31, 2021 Rupees	(Audited) June 30, 2021 Rupees
Property, plant and equipment Intangible assets	8	-	1,379,775,858
Long term deposits		4,947,411	4,767,411
		1,569,928,712	1,384,543,269
CURRENT ASSETS			
Stores, spares and loose tools		327,661	26,881,360
Stock in trade	7	1,355,057,777	999,308,866
Trade debts	8	151,284,923	177,744,981
Advances and prepayments Income tax refundable		303,418,870 132,001,727	132,454,876 109,800,220
Advance income tax		14,580,493	39,603,620
Cash and bank balances		272,499,514	558,292,780
		2,229,170,965	2,044,086,703
TOTAL ASSETS		3,799,099,677	3,428,629,972

**Chief Executive** 

Director

Director

Per Japan Sheh

## CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UNAUDITED)

FOR THE HALF YEAR ENDED DECEMBER 31, 2021

		Quarter ended		Half yea	r ended
		December 31, 2021	December 31, 2020	December 31, 2021	December 31, 2020
	Note	2021	2020 Rupe		2020
	11010		пиро		
Revenue from contracts with customers	10	456,590,843	330,700,233	708,144,680	683,481,134
Cost of sales	11	(391,677,795)	(303,876,363)	(613,691,626)	(557,600,652)
Gross profit		64,913,047	26,823,871	94,453,054	125,880,482
Selling and distribution expenses		(19,179,691)	(13,678,123)	(35,771,717)	(24,755,899)
Administrative expenses		(38,156,168)	(41,039,707)	(78,845,506)	(77,570,134)
Other expenses		(2,523,460)	(7,844,817)	-	(9,097,779)
Other income		(3,518,325)	1,153,846	2,077,475	1,153,846
Operating profit / (loss)		1,535,403	(34,584,931)	(18,086,694)	15,610,516
Finance costs		(37,051,029)	(15,785,043)	(62,579,853)	(20,853,418)
Loss before taxation		(35,515,626)	(50,369,974)	(80,666,547)	(5,242,902)
Taxation		21,661,383	9,473,796	(22,551,033)	(2,225,220)
Loss for the period		(13,854,243)	(40,896,178)	(103,217,580)	(7,468,122)
Earnings per share - basic and diluted	12	(2.00)	(0.51)	(21.47)	(1.55)
pasic and diluted	12	(2.88)	(8.51)	(21.47)	(1.55)

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.

Chief Executive

Director

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

FOR THE HALF YEAR ENDED DECEMBER 31, 2021

	Quarter ended		Half yea	r ended
	December 31, 2021	December 31, 2020	December 31, 2021	December 31, 2020
	Rupe		ees	
Loss for the period	(13,854,243)	(40,896,178)	(103,217,580)	(7,468,122)
Other comprehensive income for the period	-	-	-	-
Total comprehensive income for the period	(13,854,243)	(40,896,178)	(103,217,580)	(7,468,122)

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.

**Chief Executive** 

Director

(61,178,208)

(61,178,208)

1,130,391

1,130,391

1,291,004,151

,006,737,320

3,312,465

232,880,726

48,073,640

18,617,628

(18,617,628)

(60,047,817)

(60,047,817)

(7,468,122)

(7,468,122)

1,298,472,273

995,587,814

3,312,465

251,498,354

48,073,640

Rupees

(7,468,122)

(7,468,122)

# subscribed and paid up capital reserves paid up capital reserves Revenue reserves Property plant and equipment net of tax

Total

## Balance at July 01, 2020 (Audited)

Total comprehensive income for the half year ended December 31, 2020 Loss for the half year ended December 31, 2020

Other comprehensive income for the half year ended December 31, 2020

Transfer from surplus on revaluation of property, plant and equipment on account of incremental depreciation - net of tax

# Balance at December 31, 2020 (Un-audited)

Total comprehensive income for the half year ended June 30, 2021

Loss for the half year ended December 31, 2021 Other comprehensive income for the half year ended December 31, 2021

Transfer from surplus on revaluation of property, plant and equipment on account of incremental depreciation - net of tax

## Balance at June 30, 2021 (Audited)

Total comprehensive income for the half year ended December 31, 2021

Loss for the half year ended December 31, 2021 Other comprehensive income for the half year ended December 31, 2021

(99,044,647)

(103,217,580)

(99,044,647)

(103,217,580)

13,509,135

(13,509,135) (5,693,413)

5,693,413

1,230,956,334

20,670,810

3,312,465

(20,670,810)

48,073,640

Transfer from surplus on revaluation of property, plant and equipment :

-on account of incremental depreciation - net of tax -on account of disposal - net of tax

## Fransactions with owners of the Company

## Distributions

Final dividend for the year ended 30 June 2019 @ Rs. 8.31 per share

Balance at December 31, 2021 (Un-audited)



En John July

1,127,738,754

883,345,281

3,312,465

193,007,368

48,073,640

Director

Director

Chief Executive

	Half yea	r ended
	December 31, 2021	December 31, 2020
	Rupees	Rupees
Cash flows from operating activities		
Loss before taxation	(80,666,547)	(5,242,902)
Adjustments for:		
Depreciation on property, plant and equipment	57,959,134	43,165,584
Provision for staff retirement benefits	6,873,895	4,703,156
Gain on disposal of property, plant and equipment	(2,077,475)	-
Exchange loss	-	527,485
Finance costs	62,579,853	20,853,418
	125,335,407	69,249,643
Cash flows from operating activities before working capital changes	44,668,860	64,006,741
Effect on cash flow due to working capital changes		
Decrease in stores, spares parts and loose tools	26,553,700	-
Increase in stock in trade	(355,748,911)	(345,710,148)
Decrease in trade debts	26,460,058	267,593,207
Increase in advances and prepayments	(170,963,994)	(104,236,138)
Decrease in advance duty	-	73,355,084
Increase in trade and other payables	142,140,743	109,332,245
	(331,558,404)	334,250
Cash generated from / (used) in operating activities	(286,889,544)	64,340,991
Income tax paid	(4,117,691)	(15,555,001)
Staff retirement benefits paid	(1,302,200)	(258,000)
Finance costs paid	(575,488)	(13,807,063)
Net cash generated (used in) / generated from operating activities	(292,884,923)	34,720,927
Cash flows from investing activities		
Purchase of property, plant and equipment	(229,995,954)	(50,184,339)
Proceeds from disposal of property, plant and equipment	4,497,700	-
Security deposits	(180,000)	-
Net cash used in investing activities	(225,678,254)	(50,184,339)
Cash flows from financing activities		
Dividend payment	(230,089)	(544,868)
Loans from sponsers and directors	233,000,000	254,000,000
Net cash generated from financing activities	232,769,911	253,455,132
Net (decrease) / increase in cash and cash equivalents	(285,793,266)	237,991,720
Cash and cash equivalents at beginning of the period	558,292,780	81,581,195
Cash and cash equivalents at end of the period	272,499,514	319,572,915

 $The \ annexed \ notes \ from \ 1 \ to \ 15 \ form \ an \ integral \ part \ of \ these \ condensed \ interim \ financial \ statements.$ 

**Chief Executive** 

Director

### 1. LEGAL STATUS AND OPERATIONS

Khyber Tobacco Company Limited (" the Company ") is a public limited company incorporated in Pakistan on October 15, 1954 under the Companies Act, 1913 (now the Companies Act, 2017) and is listed on the Pakistan Stock Exchange Limited. The Company is engaged in the manufacture and sale of cigarettes and tobacco. The Company's registered office and production plant is situated at Nowshera Road, Mardan.

### 2. STATEMENT OF COMPLIANCE

- 2.1 These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards applicable in Pakistan for interim financial reporting comprise of:
  - International Accounting Standard 34: 'Interim Financial Reporting' (IAS 34), issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
  - Provisions of and directives issued under the Companies Act, 2017.

Where provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

The Companies Act, 2017 was enacted on May 30, 2017 and came into force at once. Subsequently, Securities and Exchange Commission of Pakistan has notified through Circular No. 23 dated October 04, 2017 that companies whose financial year closes on or before December 31, 2017 shall prepare their financial statements in accordance with the provisions of the repealed Companies Ordinance, 1984. Therefore, the Company has considered the requirements of the Companies Act, 2017 in the preparation of these condensed interim financial statements.

- 2.2 These condensed interim financial statements do not include all of the information required for the full financial statements and, therefore, these should be read in conjunction with annual audited financial statements for the year ended June 30, 2021. Comparative statement of financial position is extracted from annual audited financial statements for the year ended June 30, 2021, whereas comparative condensed statement of profit or loss and other comprehensive income, comparative condensed statement of changes in equity and comparative statement of cash flows are stated from un-audited condensed interim financial statements for the half year ended December 31, 2021.
- 2.3 These condensed interim financial statements are being submitted to the shareholders as required by Section 237 of the Companies Act, 2017.

## 3 ACCOUNTING POLICIES AND ESTIMATES

The significant accounting policies and methods of computation adopted in preparation of these condensed interim financial statements are the same as those applied in preparation of the annual audited financial statements of the Company for the year ended June 30, 2021.

- revaluation of land

## 3.1 Financial risk management

The Company's financial risk management objective and policies are consistent with those disclosed in the annual audited financial statements of the Company for the year ended June 30, 2021.

## 3.2 Fair value of financial assets and liabilities

The carrying value of financial assets and financial liabilities reported in these condensed interim financial statements approximates their fair values.

## 3.3 Estimates and judgements

Estimates and judgements made by management in the preparation of these condensed interim financial statements are same as those applied in the preparation of the annual audited financial statements of the Company for the year ended June 30, 2021.

		<b>Un-audited</b>	Audited
		December 31,	June 30,
		2021	2021
		Rupees	Rupees
ŀ	TRADE AND OTHER PAYABLES		
	Creditors	563,978,794	396,443,342
	Accrued liabilities	118,954,821	73,184,531
	Contract liabilities	227,053,516	265,388,349
	Workers' profit participation fund	80,059,996	82,719,311
	Workers' welfare fund	6,366,590	6,366,590
	Withholding tax payable	22,579,617	20,391,553
	Sales tax and fedral excise duty	119,200,435	115,477,254
	Tobacco development cess	34,864,275	10,533,057
	Royalty	19,447,340	16,896,800
	Insurance	62,751	62,752
	Punjab sales tax	1,624,688	2,008,688
		1,194,192,823	989,472,227

## 5 CONTINGENCIES AND COMMITMENTS

## 5.1 Contingencies:

## a) Litigation

There is no significant change in the status of contingencies as disclosed in note 12 to the financial statements for the year ended June 30, 2021.

		<b>Un-audited</b>	Audited
		December 31,	June 30,
		2021	2021
		Rupees	Rupees
b)	Commitments:		
	Letters of credit against import of machinery and packing material	742,355,983	65,964,643
	Short term lease rentals	6,200,218	6,200,218
	Letters of guarantee issued by bank on behalf of the Company	-	900,000

6	PROPERTY, PLANT AND EQUIPMENT	Note	Un-audited December 31, 2021 Rupees	Audited June 30, 2021 Rupees
Ū			•	<u> </u>
	Operating assets	6.1	822,251,411	787,253,850
	Capital work in progress	6.2	742,729,890	592,522,008
6.1	Operating assets		1,564,981,301	1,379,775,858
	Opening carrying value		787,253,850	553,772,738
	Additions during the period / year		701,200,000	333,1.7.2,1.33
	Buildings on leasehold land		-	2,721,204
	Plant and machinery		63,156,705	313,666,476
	Tools and equipment		41,808,260	3,511,536
	Furniture and fixtures		24,000	144,340
	Vehicles		80,000	17,377,860
	Office equipments		-	380,800
			105,068,965	337,802,216
	Carrying value of assets disposed off during the	poriod / year		
	Plant and machinery	period / year	(7,614,570)	
	Vehicles		(4,497,700)	
	verificies		(12,112,270)	
	Depreciation charged during the period / year		(57,959,134)	(104,321,104)
			822,251,411	787,253,850
6.2	Capital work in progress			
	Opening carrying value		592,522,008	265,125,629
	Additions during the period / year Plant and machinery		150,207,882	592,531,508
	Capitalized during the period / year			
	Plant and machinery		-	(265,135,129)
	Closing carrying value		742,729,890	592,522,008
7	STOCK IN TRADE			
	Raw material		1,080,867,007	693,149,193
	Packing and other material		244,955,830	296,071,239
	Work in process		6,851,914	-
	Finished goods		22,383,026	10,088,434
			1,355,057,777	999,308,866
8	TRADE DEBTS			
	Local - unsecured		179,606,432	206,066,490
	Allowance for expected credit losses		(28,321,509)	(28,321,509)
			151,284,923	177,744,981

		<b>Un-audited</b>			
		Quarter ended		Half year ended	
		December 31,	December 31,	December 31,	December 31,
		2021	2020	2021	2020
		Rupees	Rupees	Rupees	Rupees
9	REVENUE FROM CONTRACTS WITH CUSTOMERS				
	Gross turnover				
	- Local	943,765,605	713,850,313	1,673,213,751	1,363,403,893
	- Export	19,966,882	58,805,483	31,873,646	208,840,384
		963,732,487	772,655,796	1,705,087,397	1,572,244,277
	Government levies				
	- Excise duty	(386,613,800)	(336,875,800)	(756,822,930)	(678,425,800)
	- Sales tax	(109,260,344)	(93,117,263)	(218,141,787)	(187,496,843)
		(495,874,144)	(429,993,063)	(974,964,717)	(865,922,643)
	Discounts	(11,267,500)	(11,962,500)	(21,978,000)	(22,840,500)
		456,590,843	330,700,233	708,144,680	683,481,134
10	COST OF SALES				
	Raw and packing material consumed	296,826,585	236,154,488	451,822,272	425,983,221
	Salaries, wages and benefits	33,183,490	26,004,969	67,953,197	55,076,698
	Fuel and power	13,263,383	14,230,958	28,367,354	25,159,687
	Stores and spares consumed	13,382,460	(1,081,054)	23,874,426	22,384,305
	Repair and maintenance	319,678	1,830,479	1,315,770	2,582,771
	Royalty	1,245,690	1,240,635	2,564,670	2,243,235
	Rent	1,940,774	-	2,083,755	-
	Depreciation	30,233,836	21,555,696	53,861,348	39,633,697
	Insurance expense	497,670	460,973	995,340	923,276
		390,893,565	300,397,143	632,838,132	573,986,890
	Work in Process :				
	At beginning of period	5,689,096	12,087,491	-	3,856,473
	At end of the period	(6,851,914)	(7,866,594)	(6,851,914)	(7,866,594)
		(1,162,818)	4,220,897	(6,851,914)	(4,010,121)
	Cost of goods manufactured  Finished goods:	389,730,747	304,618,040	625,986,218	569,976,769
	At beginning of period	24,330,074	24,807,311	10,088,434	13,172,871
	At end of the period	(22,383,026)	(25,548,988)	(22,383,026)	(25,548,988)
	p	1,947,048	(741,677)	(12,294,592)	(12,376,117)
		391,677,795	303,876,363	613,691,626	557,600,652

### 11 TRANSACTIONS WITH RELATED PARTIES

The related parties comprise associated companies, directors and their close family members, companies with common directorship, executives, key management personnel and major shareholders of the Company. Transactions and balances as at reporting date with the related parties are disclosed as follows:

			Half year ended		
			December 31,	December 31,	
			2021	2020	
			Rupees	Rupees	
Name of related party	Nature of relationship	Nature of transaction			
Key management personnel	Management	Remuneration and allowances	39,617,450	12,135,000	
Rahat Ullah	Director	Receipt of loan	-	10,000,000	
Khalil-ur-Rehman	Director	Receipt of loan	15,000,000	21,000,000	
Waseem-ur-Rehman	Ex-chief executive	Receipt of loan	45,000,000	223,000,000	
Sami-ur-Rehman	Associate	Receipt of loan	173,000,000	-	
Waseem-ur-Rehman	Ex-chief executive	Markup on loan	26,000,673	15,198,604	
Sami-ur-Rehman	Associate	Markup on loan	30,230,490	-	
Rahat Ullah	Director	Markup on loan	-	43,921	

## 12. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Underlying the definition of fair value is the presumption that the Company is a going concern and there is no intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13 'Fair Value Measurement' requires the Company to classify fair value measurements and fair value hierarchy that reflects the significance of the inputs used in making the measurements of fair value hierarchy has the following levels:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices).

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Transfer between levels of the fair value hierarchy are recognized at the end of the reporting period during which the changes have occurred.

## 13 RECLASSIFICATION

Corresponding figures have been rearranged and reclassified, wherever considered necessary, for the purposes of comparison and to reflect the substance of the transactions. Following major reclassifications have been made during the period:

Reclassified from	Reclassified to	Reason	Rupees
Advances and prepayments	Income tax refundable	For better presentation	109,800,220
Advance income tax	Provision for taxation	For better presentation	17,196,344
Trade and other payables	Accrued markup on loan from sponsors and directors	For better presentation	31,258,491

## 14 DATE OF AUTHORIZATION FOR ISSUE

This un-audited condensed interim financial statements was authorized for issue by the Board of Directors of the Company in their meeting held on 28 February 2022.

### 15 GENERAL

Figures have been rounded off to the nearest rupee unless stated otherwise.

Chief Executive Director

## NOTES



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